



Alliance Energy Services to Purchase Propane Terminal from Kinder Morgan Energy Partners

NORTH KANSAS CITY, Mo. and HOUSTON, Texas— Sept. 09, 2013—Alliance Energy Services today announced it has signed an agreement to acquire a propane terminal from Kinder Morgan Energy Partners L.P. (NYSE:KMP) for approximately \$5 million. The terminal, located in Benson, Minn., supplies over 75 million gallons per year via delivery from the Cochin Pipeline System and has a storage capacity of approximately 1.4 million gallons. Kinder Morgan will cease receiving propane into Cochin in the spring of 2014 to prepare for the in-service of the company’s Cochin Reversal Project, which involves KMP modifying the western leg of its pipeline to move light condensate northwest from Kankakee County, Ill., to terminal facilities near Fort Saskatchewan, Alberta, Canada.. Propane deliveries to the terminal are expected to continue until May 2014. Alliance Energy will build out the terminal to accept propane via rail and expects to begin rail operations by June 2014 following the close of the acquisition.

“We are excited to be working with Kinder Morgan and allow for continuous propane supply into this region,” said Jason Doyle president of Alliance Energy Services. “This acquisition represents the first step of our plan to add rail terminals that will bring Canadian and U.S. propane production to the upper Midwest markets. The Benson propane terminal will allow Alliance Energy to continue to add value to its customers by providing stable supply to a terminal they are already familiar with.”

“We are pleased to reach an agreement with Alliance, currently one of the largest propane shippers on the Cochin Pipeline System, which we believe will provide a seamless propane supply transition for the local market,” said Don Lindley, president of KMP’s Natural Gas Liquids Business Development.

About Alliance Energy Services

Alliance Energy Services, headquartered in North Kansas City, Missouri, is a leading wholesale propane marketing company that operates in the United States and Canada. It currently markets over 300 million gallons of propane per year out of approximately 75 terminals. Through strategic partnerships with NGL producers, Alliance is focused on adding value to its customers in the areas of product procurement, logistics, and price risk management planning. For further information about Alliance Energy Services, please visit www.allianceec3.com.

About Kinder Morgan

Kinder Morgan Energy Partners, L.P. (NYSE: KMP), a leading pipeline transportation and energy storage company and one of the largest publicly traded pipeline limited partnerships in America. It owns an interest in or operates approximately 54,000 miles of pipelines and 180 terminals. The general partner of KMP is owned by Kinder Morgan, Inc. (NYSE: KMI). Kinder Morgan is the largest midstream and the third largest energy company in North America with a combined enterprise value of approximately \$110 billion. It owns an interest in or operates approximately 82,000 miles of pipelines and 180 terminals. Its pipelines transport natural gas, gasoline, crude oil, CO2 and other products, and its terminals store petroleum products and chemicals and handle such products as ethanol, coal, petroleum coke and steel.

KMI owns the general partner interests of KMP and El Paso Pipeline Partners, L.P. (NYSE: EPB), along with limited partner interests in KMP and EPB and shares of Kinder Morgan Management, LLC (NYSE: KMR). For more information please visit www.kindermorgan.com.

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